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AAF3 Id Production and Trade

United States Department of Agriculture

Foreign Agricultural Service

Washington, D.C. 20250

Weekly Roundup

WR 15-88

April 13, 1988

The Foreign Agricultural Service of the U.S. Department of Agriculture today reported the following developments in world agriculture and trade.

GRAIN AND FEED

VENEZUELA'S Sorghum Import Demand May Increase. Venezuela's sorghum import demand will be stronger during 1987/88 and may expand to higher levels next year. A combination of a smaller domestic 1987 sorghum crop and increasing feed use will result in the need for imports to offset production shortfalls and to replenish stocks. With a ban on corn imports, and with a less preferential import duty rate for feed wheat and barley, sorghum is virtually the only grain available for animal rations. In the past several years, Venezuela's sorghum import needs have been fulfilled almost solely from the United States.

DAIRY, LIVESTOCK AND POULTRY

JAPAN Will Not Reclassify Pork Imports. U.S. government officials have learned that Japanese Customs officials will not reclassify certain—imported pork cuts—a move which could have been detrimental to U.S. pork exporters. Tokyo Customs officials originally indicated that they wanted to make pork trade conform to their interpretation of the regulations, but stressed that they were operating without instructions from the Japanese Ministry of Finance. However, it now appears that no changes will be made. The proposed reclassification may have ended the practice of combining various pork cuts to reduce the variable levy applied.

Japanese pork imports are not subject to a quota, but come in under a tariff system that essentially operates as a variable levy. Import duties are minimized when importers combine differently priced cuts in such a way as to set the average price of the shipment at the "trigger level" of the variable levy system. Thus, because the landed import prices of loins and tenderloins, the most desirable cuts, are above the trigger level, importers balance the container with cheaper cuts, such as bellies, shoulders, hams and trimmings, to bring the combined price of the entire container down to the trigger level, thereby reducing the duty to be paid on the imported pork.

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SALLY KLUSARITZ, Editor, Tel. (202) 447-3448. Additional copies may be obtained from FAS Media and Public Affairs Branch, 5920-S, Washington, D.C. 20250-1000. Tel. (202) 447-7937.

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U.S. government officials and the U.S. pork industry feared that the reclassification of these cuts would reduce U.S. pork sales volume to Japan. In 1987, the United States exported 19,882 tons tons of fresh, canned and preserved pork valued at slightly over \$92 million to Japan. This was a 62-percent increase over the 1986 quantity of U.S. pork exported to Japan.

Dairy Intervention Stocks Decline in EUROPEAN COMMUNITY. European Community (EC) butter intervention stocks have fallen 51 percent since last year. Public EC stocks are now at 681,399 tons compared to USDA's uncommitted inventories of 66,270 tons. Reduced production of butter can be attributed to the tightening of the EC quota system. U.S. butter stocks have been more than halved from a year ago. Declining U.S. stocks may be attributed to many factors, including the Dairy Termination Program, declining dairy price supports and increased levels of donations.

EUROPEAN COMMUNITY Lowers Butter Refunds. Export butter refunds have been lowered by 1.7 percent to a rate of \$2,548 per ton, down from \$2,591 per ton. The EC's attempts to control dairy stocks have been successful in strengthening offers for EC butter. Over the year, world butter price ranges have increased about 25 percent.

TOBACCO

CHINESE Tobacco Production Forecast Up Sharply in 1988. China's tobacco production for 1988 is forecast at 2.31 million tons, up 19 percent from 1987, according to the U.S. agricultural counselor in Beijing. Flue-cured tobacco accounts for about 85 percent of total production and has accounted for most of the change in output. Since 1986, the production of other types of tobacco has either not changed or increased only slightly. In 1986 and 1987 flue-cured production was down due to poor weather, low prices and reduced plantings. To expand domestic supplies for 1988, the government has eased planting controls and increased prices by 30 percent by changing grading and price regulations.

WEEKLY EXCHANGE RATE DEVELOPMENTS

The U.S. dollar ended the week of April 4 up against most major currencies. After a small climb early in the week, the dollar closed Thursday only slightly stronger against the British pound.

The British pound surged against the West German mark despite coordinated intervention by the Bank of England and the Bundesbank to slow its pace. The Exchequer's continued commitment to hold down inflation has made the pound popular among speculators.

| | Current rate | | ent change month ago | |
|--|--|--|--|--|
| Currencies | 4/7/88 | 3/31/88 | 3/10/88 | 4/87 |
| Argentine austral Australian dollar Brazilian cruzado Canadian dollar South African rand Thai baht ECU British pound French franc West German mark Japanese yen South Korean won New Taiwan dollar | 5.0450 1.3541 118.5700 1.2479 2.1418 25.2100 .8095 .5329 5.6840 1.6760 125.6200 750.8000 28.5900 | .00 .44 2.62 1.01 1.02 .00 1.32 .60 1.25 1.20 1.02 | 9.79 -1.21 13.2470 .8319 .44 -1.57 .34 .76 -1.78 -1.32 | 228.02 -3.62 402.77 -5.41 6.46 -2.02 -6.16 -13.03 -5.69 -7.41 -12.01 -11.07 -15.51 |

Exchange rates are spot as of 3 p.m. Eastern Time, April 7.

EXPORT ENHANCEMENT INITIATIVES

The status of USDA's Export Enhancement Program as of April 7, 1988, was as follows in metric tons:

| ANNOUNCED INITIATIVES | DATE ANNOUNCED | QUANTITY/RESULTS |
|--|---|---|
| 96. Peru barley malt 95. Cameroon barley malt 94. Burundi wheat 93. Central American countries barley malt (Costa Rica, El Salvador Guatemala, Honduras) | March 31, '88 March 25, '88 Feb. 8, '88 Jan. 27, '88 | 20,000 20,000 10,000 40,000 Sold 2,000 |
| 92. Turkey vegetable oil 91. Algeria barley malt | Jan. 6, '88 Dec. 30, 87 | 80,000 COMPLETE 10,000 sold 3,300 5,000 |
| 90. Iraq barley malt 89. Burundi barley malt 88. Lebanon wheat | Dec. 23, 87 Dec. 16, '87 Dec. 11, '87 | 15,000 150,000 |
| 87. Finland wheat | Dec. 9, '87 Jan. 21, '88 March 4, '88 | 50,000 COMPLETE 50,000 Sold 32,500 150,000 |
| 86. Mexico wheat | Dec. 2, '87 March 3, '88 | 200,000 COMPLETE 600,000 |
| 85. Zaire frozen poultry 84. China dairy cattle 83. Bulgaria barley 82. Bulgaria wheat | Nov. 30, '87 Nov. 18, '87 Nov. 17, '87 Nov. 17, '87 Jan. 4, '88 | 7,000 3,000 head Sold 185 150,000 COMPLETE 150,000 COMPLETE 200,000 |

| 81. | Gulf countries frozen poultry (Bahrain, Kuwait Oman, Qatar, United Arab | Nov. 3, '87 | 16,000 | Sold 3,822 |
|--|--|--|--|---|
| 80. | Emirates) Saudi Arabia frozen | Nov. 3, '87 | 20,000 | Sold 500 |
| 79. 78. 77. 76. 75. 74. | Hungary barley Algeria vegetable oil Morocco vegetable oil Tunisia vegetable oil Singapore frozen poultry Near East table eggs (Bahrain, Kuwait, Oman, Qatar, United Arab Emirates, Yemen) | Oct. 30, '87 Oct. 22, '87 Oct. 13, '87 Sept. 24, '87 Sept. 24, '87 Aug. 27, '87 | 100,000 60,000 60,000 2,000 50 million eggs | Sold 54,000 Sold 12,000 Sold 36,000 Sold 182.3 COMPLETE |
| 73. | Saudi Arabia dairy cattle | Aug. 27, '87 | 2,000 head | Sold 1,870 head |
| 72. | Iraq barley | Aug. 10, '87 Dec. 28, 87 | 150,000 100,000 | COMPLETE COMPLETE |
| 71. | Brazil wheat | July 30, '87 | 300,000 | Sold 66,000 |
| 70. | Colombia wheat | July 30, '87 | 300,000 | Sold 146,000 |
| 69. | Israel wheat | May 29, '87 | 200,000 | |
| 68. | Bangladesh wheat | May 22, '87 | 100,000 | COMPLETE |
| | | July 8, '87 | 50,000 | COMPLETE |
| | | Aug. 12, '87 | 150,000 | Sold 144,500 |
| | | Sept. 10, '87 | 300,000 | |
| 67. | Soviet Union wheat | Apr. 30, '87 | 4,000,000 | COMPLETE |
| | | Oct. 15, '87 | 65,000 | COMPLETE |
| | | Nov. 9, '87 | 2,400,000 | COMPLETE |
| | | Nov. 27, '87 | 2,350,000 | COMPLETE |
| | | Jan. 29, '88 | 2,000,000 | COMPLETE |
| | | March 18, '88 | 1,000,000 | Sold 989,800 |
| 66 | Tunkay nias | April 4, '88 | 1,000,000 | |
| 66. | Turkey rice | Apr. 3, '87 | 70,000 | COMPLETE |
| 65. 64. | Colombia barley malt | Apr. 3, '87 | 15,000 | COMPLETE |
| 04. | Iraq table eggs | Feb. 20, '87 | 189 million | million |
| 63. | Canary Islands poultry | Feb. 9, '87 | eggs 5,000 | Sold 4,000 |
| 62. | Nigeria wheat | Jan. 28, '87 | 500,000 | 3010 4,000 |
| 61. | China wheat | Jan. 26, '87 | 1,000,000 | COMPLETE |
| | | Aug. 18, '87 | 1,000,000 | COMPLETE |
| | | Nov. 17, '87 | 1,000,000 | COMPLETE |
| | | Dec. 11, '87 | 1,000,000 | COMPLETE |
| | | Feb. 5, '88 | 1,200,000 | Sold 940,000 |
| | THE PARTY TO SHARE | April 5, '88 | 2,000,000 | The Delice of a |
| 60. | Iraq wheat | Jan. 16, '87 | 800,000 | COMPLETE |
| EO | Contaminate 1 | Oct. 26, '87 | 1,000,000 | Sold 422,000 |
| 59. | Switzerland barley or | Jan. 16, '87 | 250,000 | Sold 9,000 |
| | sorghum | | | |

| 58. | Poland wheat | Jan. 7, '87 July 2, '87 Dec. 1, '87 | 500,000 500,000 1,000,000 | COMPLETE COMPLETE Sold 975,000 |
|--------------------------|---|---|---|---|
| 57. | Poland barley or sorghum | March 22, '88 Dec. 31, '86 Dec. 14, '87 | 500,000 200,000 500,000 | COMPLETE |
| 56. 55. | Romania wheat Iraq poultry | Dec. 23, '86 Dec. 22, '86 Oct. 2, '87 Nov. 25, '87 | 250,000 60,000 10,000 30,000 | Sold 159,000 COMPLETE Sold 5,000 |
| 54. | Dominican Republic table eggs | Dec. 9, '86 | 25 million eggs | Sold 11.1 million eggs |
| 53. 52. | Zanzibar wheat flour | Dec. 9, '86 Dec. 1, '86 March 23, '88 | 20,000 150,000 350,000 | Sold 6,000 COMPLETE |
| 51. | Gulf countries (Bahrain, Kuwait, Oman, Qatar, United Arab Emirates) dairy cattle | Oct. 30, '86 Aug. 27, '87 | 1,500 head 1,500 head | COMPLETE |
| 50. | West Africa (Benin, Burkina Faso, Cameroon, Cote d'Ivoire, Ghana, Gabon, Liberia, Niger, | Oct. 30, '86 June 15, '87 Feb. 4, '88 | 345,000 185,000 50,000 | Sold 200,200 |
| 49. | Togo) wheat Dominican Republic | Oct. 29, '86 | 1,500 | COMPLETE |
| 48. 47. 46. 45. | Philippines barley malt Cameroon wheat flour Romania barley Venezuela barley malt | Jan. 12, '88 Oct. 20, '86 Oct. 14, '86 Sept. 24, '86 Sept. 4, '86 | 2,000 60,000 20,000 200,000 100,000 | Sold 46,000 Sold 6,000 Sold 125,000 |
| 44. 43. 42. | Cyprus barley Canary Islands wheat Egypt semolina | Aug. 26, '86 Aug. 8, '86 Aug. 6, '86 Sept. 29, 1987 | 150,000 100,000 30,000 | Sold 118,000 Sold 7,300 Sold 23,000 Balance withdrawn |
| 41. 40. 39. | Soviet Union wheat Canary Is. dairy cattle Hong Kong table eggs | Aug. 1, '86 July 28, '86 July 28, '86 | 4,000,000 3,000 head 44 million eggs | EXPIRED Sold 2,985 COMPLETE |
| | | Nov. 16, '87 | 48 million eggs | COMPLETE |
| 38. | Senegal wheat | July 17, '86 Sept. 11, '87 | 100,000 | COMPLETE |
| 37. | India vegetable oil | July 8, '86 Dec. 15, '87 | 25,000 300,000 | COMPLETE Sold 100,000 |
| 36. | Jordan barley | June 17, '86 Nov. 12, '86 | 60,000 | COMPLETE, |
| 35. | Israel barley | June 17, '86 Sept. 14, '87 | 200,000 | COMPLETE COMPLETE (206,200) |

| 34. 33. 32. | Tunisia dairy cattle Algeria dairy cattle Sri Lanka wheat Saudi Arabia barley | May 29, '86 May 29, '86 May 16, '86 March 5, '87 Aug. 20, '87 May 7, '86 Aug. 6, '86 Sept. 16, '86 | 4,000 head 5,000 head 125,000 95,000 240,000 500,000 250,000 300,000 | COMPLETE COMPLETE COMPLETE Sold 90,000 COMPLETE COMPLETE COMPLETE COMPLETE |
|-------------------|--|--|---|--|
| | | Oct. 8, '86 | 200,000 | COMPLETE (201,000) |
| | | Jan. 5, '87 May 15, '87 Aug. 4, '87 | 1,250,000 500,000 500,000 | COMPLETE COMPLETE COMPLETE |
| 30. 29. | Algeria barley Morocco dairy cattle | Apr. 17, '86 Apr. 16, '86 Dec. 8, 87 | 500,000 4,000 head 7,500 head | Sold 498,000 COMPLETE |
| 28. | Turkey dairy cattle | Apr. 16, '86 June 18, '86 Nov. 18, '87 | 5,000 head 5,000 head 10,000 head | COMPLETE COMPLETE |
| 27. | Egypt dairy cattle | Apr. 16, '86 Sept. 12, '86 Oct. 19, '87 | 6,000 head 10,000 head | COMPLETE Sold 3,681 Withdrawn |
| 26. | Yemen poultry feed | Apr. 14, '86 Dec. 1, '87 | 150,000 186,500 | Sold 111,468 |
| 25. | Yugoslavia wheat | Apr. 10, '86 June 24, '86 Oct. 7, '86 Oct. 19, 87 | 200,000 200,000 500,000 500,000 | COMPLETE COMPLETE Sold 417,050 |
| 24. | Indonesia dairy cattle | Apr. 9, '86 June 18, '87 Oct. 5, '87 | 7,500 head 8,000 head 8,000 head | COMPLETE COMPLETE Sold 4,000 |
| 23. | Syria wheat Benin wheat (remaining 15,000 tons transferred to West Africa | Apr. 8, '86 Apr. 7, '86 | 700,000 45,000 | CANCELÉD COMPLETE |
| 21. | | Apr. 4, '86 Sept. 29, '87 | 500 million | eggs Withdrawn |
| 20. | Iraq dairy cattle Jordan wheat | Apr. 4, '86 March 19, '86 June 20, '86 Dec. 31, '86 | 6,500 head 75,000 75,000 225,000 | Sold 6,028 COMPLETE COMPLETE COMPLETE |
| 18. | Tunisia wheat | March 2, '86 March 18, '86 Aug. 22, '86 Feb. 3, '88 | 350,000 300,000 800,000 725,000 | COMPLETE Sold 700,000 |
| 17. | Algeria wheat flour | Feb. 25, '86 Sept. 29, '87 | 100,000 | Withdrawn |

| 16. | Algeria semolina | Feb. 11, '86 Oct. 9, '87 | 250,000 Allocation reduced | Sold 30,000 COMPLETE |
|-----|---|--|--|---|
| 15. | Philippines wheat | Oct. 9, '87 Jan. 7, '86 | 50,000 150,000 | COMPLETE |
| 14. | Zaire wheat | Aug. 10, '87 Feb. 11, '88 Dec. 27, '85 May 15, '86 Oct. 10, '86 July 16, '87 | 500,000 500,000 35,000 45,000 40,000 80,000 | (152,400) COMPLETE 125,000 COMPLETE COMPLETE COMPLETE Sold 79,000 |
| 13. | Nigeria barley malt | Feb. 4, '88 Dec. 10, '85 | 160,000 100,000 | Sold 93,464 |
| 12. | Iraq wheat flour | Dec. 9, '85 | 150,000 | COMPLETE |
| 11 | 5 | Jan. 7, '87 | 175,000 | Sold 75,000 |
| 11. | Egypt poultry | Nov. 26, '85 March 21, '86 | 8,000 15,000 | COMPLETE |
| | | June 18, '86 | 5,000 | COMPLETE |
| | | July 8, '86 | 15,000 | COMPLETE |
| | | Dec. 19, '86 | 25,000 | COMPLETE |
| 10. | Zaire wheat flour | Feb. 27, '87 Nov. 18, '85 | 6,000 64,000 | COMPLETE COMPLETE |
| 10. | Zarre wheat I four | May 15, '86 | 30,000 | COMPLETE |
| 9. | Philippines wheat flour | Nov. 15, '85 | 100,000 | Sold 50,000 |
| | | Sept. 29, '87 | | Balance |
| 0 | landan miaa | No. 0 105 | 40.000 | withdrawn |
| 8. | Jordan rice | Nov. 8, '85 Jan. 13, '87 | 40,000 | COMPLETE Sold 13,700 |
| 7. | Turkey wheat | Oct. 16, '85 | 500,000 | COMPLETE |
| | | and Alaka aurit | | (506,600) |
| | THE REAL PROPERTY OF THE PARTY | May 8, '86 | 500,000 | Sold 248,000 |
| 6. | Morocco wheat | Sept. 30, '85 | 1,500,000 | COMPLETE COMPLETE |
| | | Dec. 9, '86 July 1, '87 | 790,000 500,000 | COMPLETE |
| | | Nov. 23, '87 | 1,500,000 | Sold 650,000 |
| 5. | Yemen wheat | Sept. 6, '85 | 100,000 | COMPLETE |
| | | Jan. 26, '87 | 100,000 | COMPLETE |
| Λ | Yemen wheat flour | Oct. 22, '87 Aug. 20, '85 | 100,000 50,000 | COMPLETE COMPLETE |
| 4. | Telliell Wileat I Tour | Aug. 20, '85 Apr. 14, '86 | 100,000 | COMPLETE |
| | | May 18, '87 | 100,000 | Sold 50,000 |
| | | Oct. 22, '87 | 100,000 | WE ARE DESIGNATION. |
| | | | | |

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| 3. | Egypt wheat | July 26, '85 Oct. 30, '85 | 500,000 500,000 | COMPLETE COMPLETE (512,500) |
|----|--------------------------|------------------------------|--------------------|-----------------------------------|
| | | June 24, '86 | 500,000 | COMPLETE |
| | | July 29, '86 | 52,000 | COMPLETE |
| | | Oct. 8, '86 | 1,000,000 | COMPLETE |
| | | July 8, '87 | 500,000 | COMPLETE |
| | | Nov. 30, '87 | 1,000,000 | Sold 967,500 |
| 2. | Egypt wheat flour | July 2, '85 | 600,000 | COMPLETE |
| | 331 | Aug. 6, '86 | 600,000 | Sold 356,000 |
| 1. | Algeria wheat (ex durum) | June 4, '85 | 1,000,000 | COMPLETE |
| | wheat (ex durum) | Apr. 10, '86 | 1,000,000 | COMPLETE |
| | durum | Nov. 10, '86 | 300,000 | COMPLETE |
| | durum | March 16, '87 | 300,000 | COMPLETE |
| | durum | July 24, '87 | 300,000 | COMPLETE |
| | durum | Oct. 29, '87 | 300,000 | COMPLETE |
| | wheat (all) | Dec. 31, '87 | 1,000,000 | Sold 591,000 |

EXPORT ENHANCEMENT PROGRAM SUMMARY Announced as of April 7, 1988

Announced to Date* 59,547,490 tons grains and products (grain equivalent) 356 million table eggs

227,500 tons frozen poultry 91,181 head dairy cattle 585,000 tons vegetable oil

Sold to Date

37,001,359 tons wheat 2,107,466 tons flour (grain equivalent) 5,397,154 tons barley

72,610 tons semolina (grain equivalent) 199,248 tons barley malt (grain equivalent)

229,000 tons sorghum 123,700 tons rice

111,468 tons poultry feed 307,000 tons vegetable oil 149,023 tons frozen poultry 64,749 head dairy cattle

330,950,820 table eggs

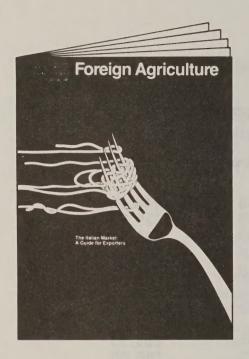
Total Sales Value: \$4,430.3 million Estimated Bonus Book Value: \$2,728.5 million Market Value of Awards: \$1,948.8 million

^{*}Does not include withdrawn programs.

Selected International Prices

| Item | : Apr | 11 12, 1988 | : Change fro : a week ago | |
|---|--|---|---|--|
| ROTTERDAM PRICES 1/ Wheat: | \$ per MT | \$ per bu. | \$ per MT | \$ per MT |
| Canadian No. 1 CWRS-13.5%.1 U.S. No. 2 DNS/NS: 14%.10/ U.S. No. 2 S.R.W11/ No. 3 H.A.D10/ Canadian No. 1 A: Durum10/ Feed grains: | 10/ 158.00 153.00 151.00 165.00 169.00 | 4.30 4.16 4.11 4.49 4.60 | +3.50 +6.50 +5.00 +0.50 +1.50 | 148.50 139.50 129.50 161.00 168.00 |
| U.S. No. 3 Yellow Corn Soybeans and Meal: | 111.00 | 2.82 | +2.25 | 85.00 |
| U.S. No. 2 Yellow Brazil 47/48% Soya Pellets U.S. 44% Soybean Meal U.S. FARM PRICES 3/ | 275.75 250.00 242.00 | 7.50 | +6.05 +2.50 +2.00 | 203.55 180.00 182.00 |
| Wheat Barley Corn Sorghum Broilers EC IMPORT LEVIES | 102.50 65.22 74.41 62.83 1,084.66 | 2.79 1.42 1.89 2.85 <u>2</u> / | +2.94 -0- -0.39 -1.32 +36.60 | 96.26 72.11 56.69 57.32 1,091.06 |
| Wheat 5/ | 235.03 216.19 216.05 229.25 556.00 | 6.41 4.71 5.49 5.82 | -0.58 -0.33 +0.71 +0.59 +1.00 | 226.61 220.34 210.69 217.01 512.00 |
| Common wheat(feed quality) Bread wheat (min. quality) Maize Barley and all other feed | 224.75 235.80 235.80 | 6.12 6.42 5.99 | -2.90 -3.04 -3.04 | 219.54 229.77 229.77 |
| grains, excluding maize. Broilers 4/ 6/ EC EXPORT RESTITUTIONS (subsident) | 224.75 1,607.00 lies) | | -2.90 -7.00 | 219.54 1,541.00 |
| Wheat | 129.33 | 3.52 | | |
| Broilers 4/ 6/ 8/ | 685.00 | | +1.00 | 422.00 |

1/ Asking prices in U.S. dollars for imported grain and soybeans, c.i.f., Rotterdam. 2/ Hundredweight (CWT). 3/ Five-day moving average. 4/ EC category--70 percent whole chicken. 5/ Reflects lower EC export subsidy--down to 20.00 ECU/100 bag effective 9/14/83 from 22.50 ECU/100 bag set in 2/83. 6/ F.o.b. price for R.T.C. broilers at West German border. 7/ Reference price. 8/ Reflects change in level set by EC. 9/ Changes may be due partly to exchange rate fluctuations and/or ECU payments. 10/ April/May delivery. 11/ June delivery. N.A.=None authorized. N.Q.=Not quoted. Note: Basis April delivery.







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| Name (last, first, middle initial |) | | | | | | | 1 | 1 | | Í | 1 | | | | 1 | | 1 | | | | | |
| Organization or Firm | | | 1 | | 1 | | | | 1 | 1 | 1 | | | 1 | 1 | 1 | 1 | 1 | | | 1 | 1 | |
| Street or P.O. Box Number | | | 1 | | 1 | | 1 | | | | | | | | 1 | 1 | | | | | | | |
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| Country | | 1 | 1 | 1 | 1 | 1 | 1 | | | 1 | 1 | 1 | 1 | 1 | - | 1 | 1 | - | 1 | 1 | 1 | - | |

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